

INSIEME ALLE LARGE CAP VERSO UN FUTURO DI CRESCITA SOSTENIBILE E DI INNOVAZIONE

SELECTED M&A TRANSACTIONS

<p>Creation of Tuscany's first multiutility company through Merger by Incorporation of Consiag, PubliServizi and AI into Ala Joint Financial Advisor January 2023</p>	<p>Acquisition of Long Products business from Outokumpu Sole Financial Advisor January 2023</p>	<p>Voluntary Tender Offer on minority shareholders Sole Financial Advisor March 2023</p>	<p>Acquisition of a co-control stake in Neopharmed Gentili Joint Financial Advisor March 2023</p>	<p>Voluntary Tender Offer on minorities of Mediaset Espana Sole Financial Advisor May 2023</p>	<p>Combination with Dufry Joint Financial Advisor July 2023</p>
<p>Sale of a 50% stake in Italo to MSC Joint Financial Advisor October 2023 (Announced)</p>	<p>Acquisition of 49% of the 476MW Baltic Eagle wind farm from Iberdrola Sole Financial Advisor November 2023</p>	<p>Disposal of 30% stake of Valentino to Kering Joint Financial Advisor November 2023</p>	<p>Acquisition of 31% stake in M4 Milano owned by other private shareholders Sole Financial Advisor December 2023</p>	<p>Disposal of an operating PV portfolio of 12MW to Tages Sole Financial Advisor December 2023</p>	<p>Alliance with Azimut Benetti via acquisition of significant stakes in Marina di Valletta and in Porto Mediceo (Livorno) and Management Agreement for Marina di Varazze Sole Financial Advisor January 2024</p>

SELECTED ECM TRANSACTIONS

<p>EUR 409M IPO Joint Global Coordinator February 2023</p>	<p>EUR 122M Tender Offer Leading Agent March 2023</p>	<p>EUR 103M Tender Offer Joint Leading Agent March 2023</p>	<p>EUR 37M Tender Offer Leading Agent April 2023</p>	<p>EUR 333M Convertible Bond Joint Bookrunner April 2023</p>	<p>EUR 70M Rights Issue Financial Advisor July 2023</p>
<p>EUR 605M IPO Co-Lead Manager July 2023</p>	<p>EUR 1,000M Convertible Bond Co-Bookrunner July 2023</p>	<p>EUR 500M Convertible Bond Joint Global Coordinator August 2023</p>	<p>USD 5,228M IPO Co-Manager September 2023</p>		

SELECTED DCM TRANSACTIONS

<p>EUR 500M 5NC4 6.875% Social Senior Preferred Joint Bookrunner January 2023</p>	<p>EUR 7,000M 4.450% due 09/2043 BTP 20yr Joint Bookrunner January 2023</p>	<p>EUR 1,000M PNC 5.5 6.375% EUR 750M PNC 8.5 6.625% Hybrid Bond Joint Bookrunner January 2023</p>	<p>EUR 600M 5yr 4.25% Sustainability-Linked Bond Joint Bookrunner January 2023</p>	<p>EUR 2,000M 5yr 4.300% Sustainability-Linked Bond Joint Lead Manager February 2023</p>	<p>EUR 500M 3.875% due 02/2029 Green Bond Joint Bookrunner February 2023</p>
<p>EUR 600M 4.125% due 05/2029 EUR 500M 4.500% due 05/2033 Green Bond Joint Bookrunner May 2023</p>	<p>EUR 750M long 5yr 3.750% Covered Bond Joint Bookrunner June 2023</p>	<p>EUR 18,191M step-up due 06/2027 BTP Valore Dealer / Joint Lead Manager June 2023</p>	<p>EUR 500M 5yr 5.701% Green Bond Joint Bookrunner June 2023</p>	<p>EUR 500M 6NC5 5.750% Senior Non-Preferred Joint Bookrunner August 2023</p>	<p>EUR 18n 3yr 4.125% EUR 750M FRN Dual Tranche Senior Opco Joint Bookrunner September 2023</p>

SELECTED STRUCTURED FINANCE TRANSACTIONS

<p>EUR 135.9M Capex Credit Facilities Lender, M&A & Agent Bank March 2023</p>	<p>EUR 300M Senior facilities supporting the acquisition of U-Power by NB Renaissance Bookrunner, M&A, Agent & Sustainability Coordinator May 2023</p>	<p>EUR 1,400M Term Loan and RCF Global Coordinator, M&A, Bookrunner, Underwriter, Hedging Bank, Agent, Green Loan Coordinator June 2023</p>	<p>EUR 1,000M Multicurrency Revolving Credit Facility Bookrunner, M&A, ESG Advisor June 2023</p>	<p>Securitisation of a revolving portfolio of leasing credits Co-arranger and Senior Noteholder July 2023</p>	<p>Bubbles BidCo S.p.A. EUR 495M Senior facilities to refinance the Group's existing debt M&A, Bookrunner, Agent & ESG Coordinator July 2023</p>
<p>EUR 124M Term Loan and Revolving Facilities Lender, M&A & Agent Bank August 2023</p>	<p>EUR 92M Senior facilities supporting the acquisition of Ecopol by SK Capital Partners Global Coordinator, M&A, Bookrunner September 2023</p>	<p>Securitisation of a revolving portfolio of trade receivables Sole Arranger and Senior Noteholder October 2023</p>	<p>EUR 1,150M Term Loan Facility Global Coordinator, Bookrunner & M&A, Agent Bank November 2023</p>	<p>EUR 540M Acquisition and Refinancing Facilities M&A, Global Coordinator, Sustainability Coordinator November 2023</p>	<p>Securitisation of EUR 1.38n NPL portfolio with ratings Arranger & Placement Agent December 2023</p>

VICINO ALLE MID CAP CON SERVIZI DI INVESTMENT BANKING E FINANZA STRUTTURATA SU MISURA

SELECTED MID CAP CORPORATE FINANCE TRANSACTIONS

<p>EUR 30M Capex Facilities Arranger & Sole Lender January 2023</p>	<p>EUR 26M Acquisition Facilities M&A & Agent Bank January 2023</p>	<p>Disposal of a majority stake to H.I.G. Capital Sole Financial Advisor to the seller February 2023</p>	<p>EUR 41M Acquisition Facilities Mandated Lead Arranger February 2023</p>	<p>EUR 17M Capex & Refinancing Facilities Arranger March 2023</p>	<p>EUR 273M Acquisition & Refinancing Facilities Mandated Lead Arranger March 2023</p>
<p>EUR 8M Acquisition by Aegida Investments Arranger & Sole Lender March 2023</p>	<p>EUR 70M Acquisition Facilities Arranger & Sole Lender March 2023</p>	<p>EUR 150M Acquisition Facilities Mandated Lead Arranger April 2023</p>	<p>EUR 62M Summer Gas Financing & RCF Arranger & Sole Lender April, December 2023</p>	<p>EUR 19M Summer Gas Financing & RCF Arranger & Sole Lender April, December 2023</p>	<p>EUR 230M Acquisition & Refinancing Facilities Mandated Lead Arranger April, September 2023</p>
<p>EUR 17M Project Finance Arranger, Sole Lender, Account & Agent Bank April 2023</p>	<p>Transferring to EXM Co-Listing Agent & Specialist May 2023</p>	<p>EUR 95M Acquisition, Capex & Refinancing Facilities M&A & Agent Bank May 2023</p>	<p>EUR 25M Acquisition by TEC Racing M&A & Agent Bank May 2023</p>	<p>EUR 59M Acquisition by Seta Holding M&A & Agent Bank May 2023</p>	<p>EUR 21M Capex & Refinancing Facilities M&A & Agent Bank May 2023</p>
<p>EUR 14M Acquisition Facilities Mandated Lead Arranger May 2023</p>	<p>EUR 12M Minority Buyout Arranger & Sole Lender May 2023</p>	<p>Acquisition Facilities Arranger & Agent Bank June 2023</p>	<p>EUR 340M Capex & Refinancing Facilities M&A & Joint Coordinator June 2023</p>	<p>EUR 125M Acquisition & Refinancing Facilities Bookrunner, UW, M&A & Agent Bank June 2023</p>	<p>EUR 30M Acquisition by Aksia SGR Mandated Lead Arranger July 2023</p>
<p>EUR 20M Capex Facilities Arranger & Sole Lender July 2023</p>	<p>EUR 19M Acquisition & Capex Facilities M&A & Agent Bank July 2023</p>	<p>EUR 151M Acquisition, Refinancing & Capex Facilities Mandated Lead Arranger July 2023</p>	<p>EUR 122M Acquisition Facilities Mandated Lead Arranger July 2023</p>	<p>EUR 24M Acquisition by Virginio Cassina S.r.l. Arranger & Sole Lender July 2023</p>	<p>IPO on EGM through BC with Industrial Stars of Italy 4 Sole Financial Advisor to Sicily by Car August 2023</p>
<p>EUR 100M Acquisition Facilities GloCo, Bookrunner & M&A August 2023</p>	<p>EUR 90M Project Finance Arranger, Sole Lender & Agent Bank August, October 2023</p>	<p>Acquisition of a majority stake by NB Renaissance Financial Advisor to the buyer September 2023</p>	<p>Tender Offer Sole Financial Advisor to LBM Next & ICRA September 2023</p>	<p>EUR 34M Acquisition by DeA Capital Alternative Funds Mandated Lead Arranger September 2023</p>	<p>EUR 20M Acquisition Facilities Arranger September 2023</p>
<p>EUR 27M Acquisition Facilities Arranger & Sole Lender September, November 2023</p>	<p>EUR 40M Acquisition Facilities Financial Advisor to the buyer, Bookrunner, M&A & Agent Bank October 2023</p>	<p>Acquisition of Gollinucci Sole Financial Advisor to the buyer November 2023</p>	<p>EUR 160M Acquisition & Refinancing Facilities M&A & ESG Coordinator November 2023</p>	<p>EUR 25M Capex Facilities - Circular Economy Mandated Lead Arranger November 2023</p>	
<p>Deal size: undisclosed Financing for the construction of a ultra-luxury cruise liner GloCo, Sole Bookrunner, M&A, Issuing & Agent Bank November 2023</p>	<p>EUR 15M Real Estate Financing Mandated Lead Arranger December 2023</p>	<p>EUR 30M Acquisition Facilities M&A & Agent Bank December 2023</p>	<p>EUR 50M Acquisition, Capex & Refinancing Facilities Bookrunner & M&A December 2023</p>	<p>EUR 30M Acquisition of Master Pharm Financial Advisor to the buyer, Arranger, Underwriter & Security Agent December 2023</p>	<p>EUR 23M Acquisition by Algebris Green Transition Fund M&A & Agent Bank December 2023</p>

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